



Sales/Business Development Intern (Paid)

Repete, a leading software automation controls company with world headquarters in the greater Milwaukee area, develops and implements solutions for Animal Nutrition and related industries throughout the world. We provide a results-oriented, fun, and healthy work environment for our employees. Repete was recognized as a Future 50 company in the greater Milwaukee area.

We have an opening for a Sales/Business Development Intern in our Marketing department. The position provides excellent growth opportunities and is based out of our headquarters in Sussex, WI. This position reports to the Marketing Specialist.

The ideal candidate will have a passion for the responsibilities and meet the skills & qualifications, along with being a high-energy, achievement-driven business professional with a positive attitude and who enjoys being part of a winning environment.

Responsibilities:

- Identify and qualify new opportunities through use of various tools including third-party databases and web-based research
- Direct outreach to prospective clients over the phone, via email, and through social media
- Identify key decision-makers at prospective companies through engaging communication and building relationships
- Organize and consolidate pre-existing opportunities within CRM database
- Construct effective sales emails
- Other duties as assigned

Qualifications/Skills:

- Actively seeking a degree in Sales, Marketing or Business from an accredited college or university
- Strong communication skills - verbal, written, presentation, and listening
- Excellent time management and organization skills, including the ability to effectively prioritize and execute tasks conforming to shifting priorities, demands and timelines
- Professional demeanor and positive attitude
- Excellent email and phone etiquette
- Experience in sales or customer service is a plus
- Takes initiative and ability to work in a team setting and independently

Work Hours Environment:

- Repete's core business hours of 8:00 AM to 5:00 PM (CT), Monday through Friday. This position will be part time at 24 hours per week.
- May be required to work after/before hours and/or weekend/holiday hours if required by the nature of the work.
- Flexible, Hybrid work environment to include home and office.

-Salary commensurate with experience.

-Repete is an equal opportunity employer ~ Only qualified candidates considered will be contacted.
No agencies please.